Calgary Community Solar

Oct 24, 2011



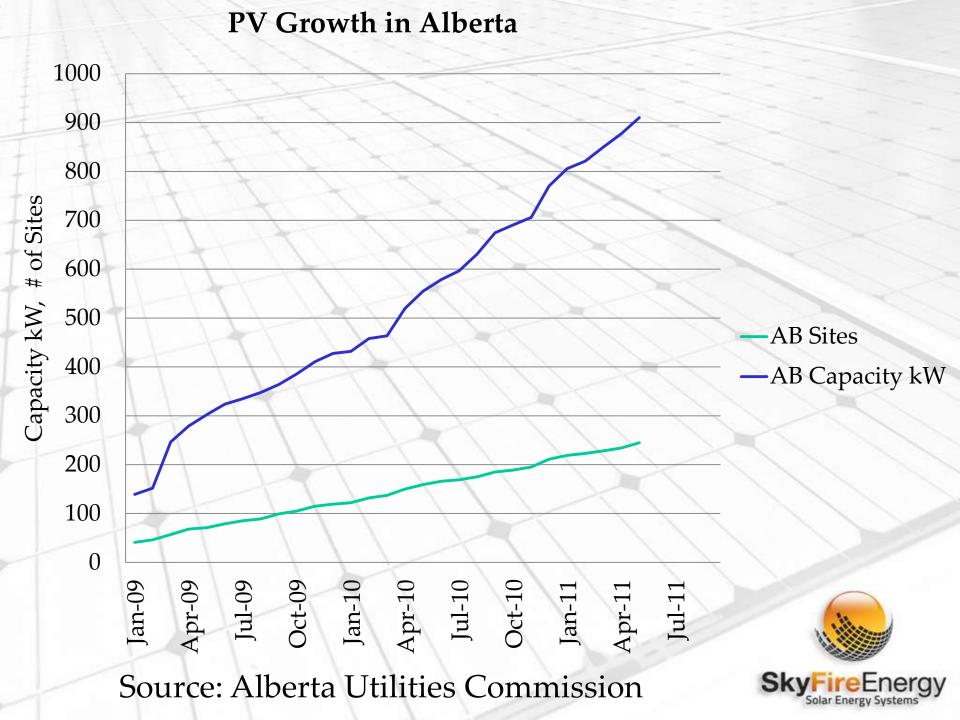
SkyFire Energy Inc

- Alberta based energy company with 7 employees in Calgary and 3 in Toronto.
- Greater proven energy reserves than all the fossil fuel companies in Alberta combined.

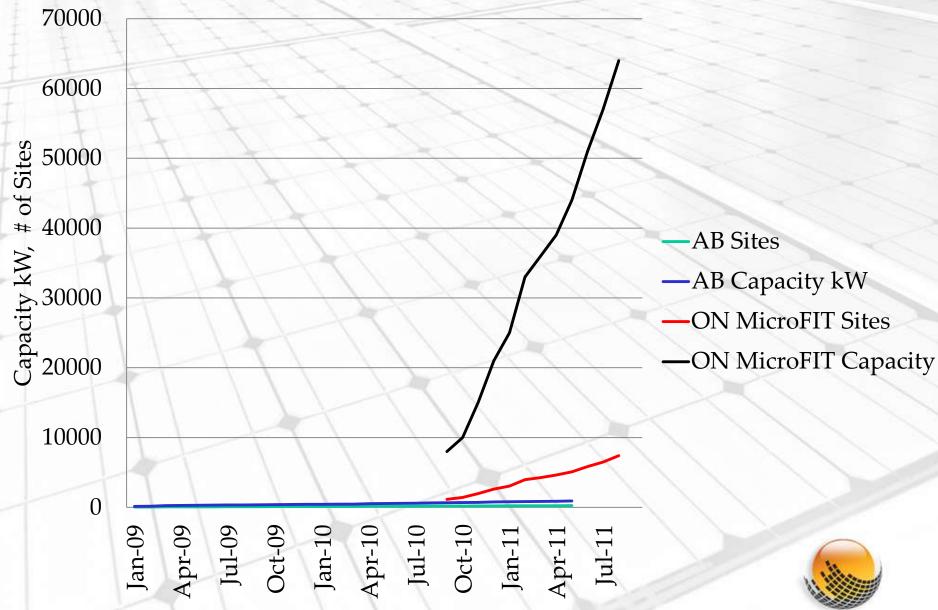
Alberta Solar Potential

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Ranking of Major Cities Worldwide in Terms of Yearly PV Potential		
City	Yearly PV Potential (kWh/kW)	
Cairo, Egypt	1635	
Los Angeles, USA	1485	
Sydney, Australia	1343	
Calgary, Alberta	1292	
Edmonton, Alberta	1245	
Washington, DC., USA	1133	
Tokyo, Japan	885	
Berlin, Germany	848	
London, England	728	
Source: Natural Resources Canada		





PV Growth in Alberta and Ontario



Source: Alberta Utilities Commission, OPA

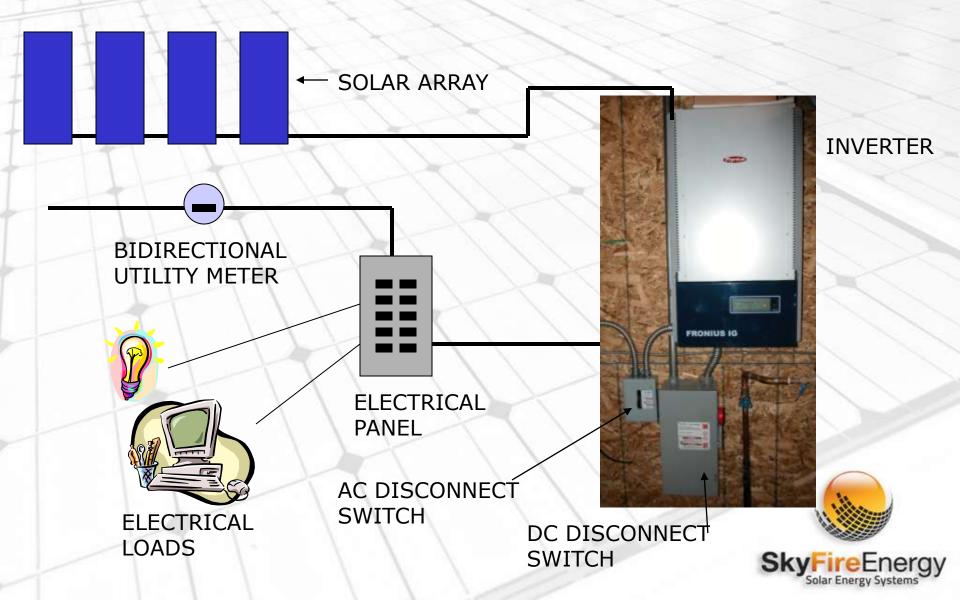


What is driving the growth?

Alberta Micro Connect policy

- All wire owners must allow grid tie PV systems
- Retail rate compensation for export
- Retail rate is going up
 - Moving 30 day average: \$0.159 Sept 16, 2011
 - CCS will double or triple the cost of electricity in Alberta at the \$200-\$300 per ton prediction
- Albertan's have money to invest
- Medicine Hat
 - Hat Smart \$1000 grant for PV systems
- Edmonton
 - Looking at a FIT program
- Enmax
 - Solar rental program for EasyMax customers

Grid Tie System



ENPHASE MICROINVERTER

- One inverter per module instead of one inverter per array of modules
- Advantages
 - Maximum Power Point Tracking (MPPT) per module maximizes output of system and limits effects of shading
 - Cost is less for smaller systems
 - Monitoring system
 - Allows for modular systems Start small and add later!
 - 15 year warranty (Standard for string inverters is 10)
- Disadvantages
 - Higher cost for larger systems
 - Demand is high
 - Newer product; not as proven







What is driving the growth?

Retail prices of photovoltaic systems are dropping

2001	600 watt array \$12,000	\$20/ watt

2005	1952 watt array \$20,000	\$10/watt
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2011 2000 Watt array \$10,500 \$5/watt



Grid Parity

We are near grid parity:

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4000 watts x $5.00 per watt $20,000
----- = $0.1282/kWhr
4 kw x 1300 kWhr/kw/yr x 30 yrs 156,000 kWhr
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Current retail rates are \$0.07-\$0.12 plus T&D in Alberta Expect a doubling or tripling of retail rates with CCS at \$200-\$300/tonne

REC Renewable Energy Certificate option may help us to reach grid parity sooner. Renewable energy has greater value than coal fired energy. Clean, Local, distributed

What is holding Alberta Back?

- No incentive programs
- Lack of public awareness
- Provincial government favors other solutions to carbon issues
- Up front cost of PV and ST system
- Low cost of energy: both gas and electricity

SOLAR PATHFINDER PLOT Determines Solar



SITE SURVEY RESULTS

Solar Pathfinder Plot Canmore Residence

January 49%

February 76%

March 99%

April 100%

May 100%

June 100%

July 100%

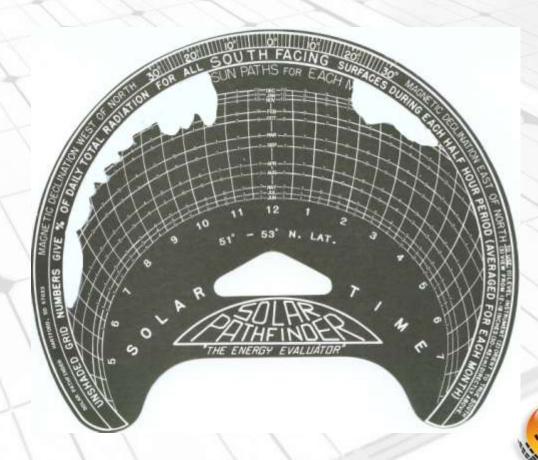
August 100%

September 99%

October 97%

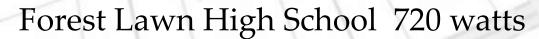
November 50%

December 51%



What is Happening in Alberta?







Typical Residential Array



- Residential grid –tied system, Calgary
 - 2000 watt system
 - 10 x Sanyo 200 watt modules
 - Fronius 2000 watt inverter





- Residential grid –tied system, Calgary
 - Net Zero house 5.33kW grid tied system
 - 26 x 205 watt modules
 - 26 x Enphase Micro-inverters
 - Minimize effects of shading



Somerset Community Solar





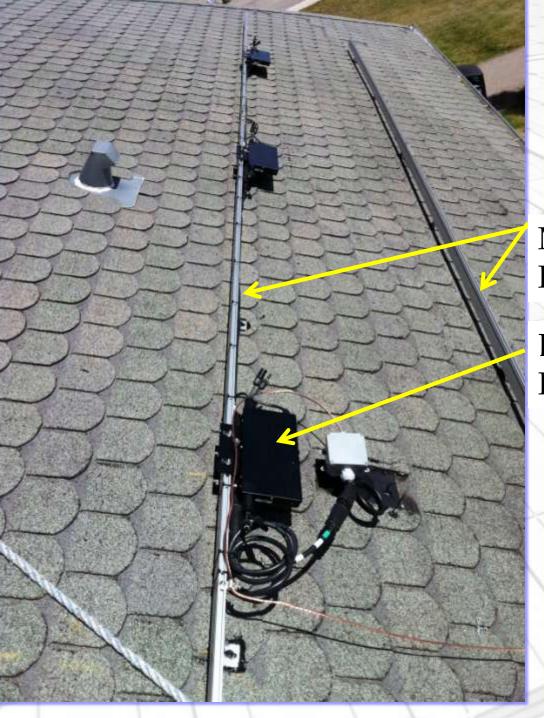


- Somerset Community Water Park, Calgary
 - 2640 watt system
 - 12 x 220 watt Mitsubishi modules
 - Enphase Micro Inverters









Mounting Rails

Enphase Micro Inverter



Commercial Photovoltaic Installations





Commercial Grid —tied system Ironwood Building Systems

- •4.68 kW grid-tied system
- 24 x Sanyo HIT 195 Watt modules
- SMA Sunny Boy 5000 Watt inverter

Grande Cache Correctional Facility

•13.5 kW grid-tied system





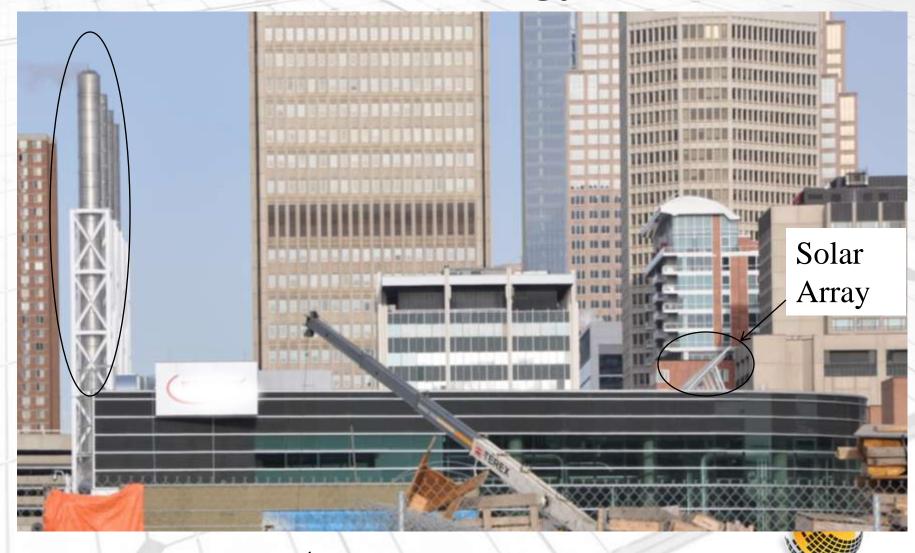




- •5.2 kW grid-tied system
- •26 Canadian Solar Inc. 200 Watt modules
- •SMA Sunny Boy 6000 Watt inverter



Downtown Energy Center



South

SkyFireEnergy Solar Energy Systems

OCCE - Penticton, BC - 260kW

- Largest System in Western Canada
- Rack − 6 different types, angles used
- 1106 x Conergy 235 watt modules
- •2 x Satcon Solstice 100kW inverters, 12 x MPPT combiners



Other PV applications



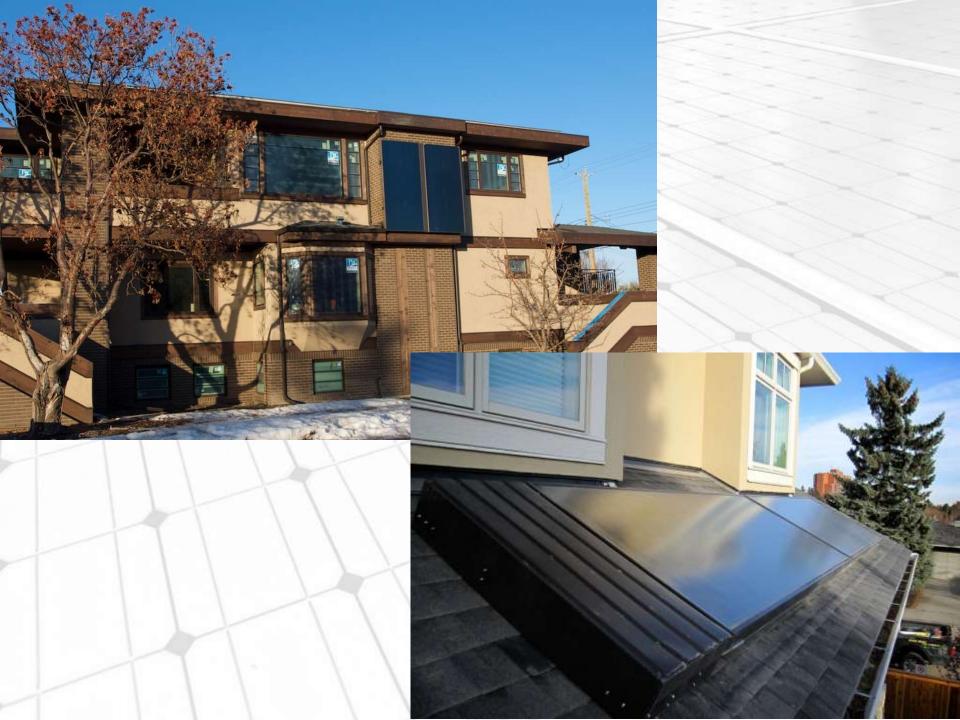






Solar Thermal- Calgary





Jayman Ascent Condo - Calgary

40 collector commercial EnerWorks system



Southland Leisure Center

Pool Heating System 150 collectors



